

Blauer

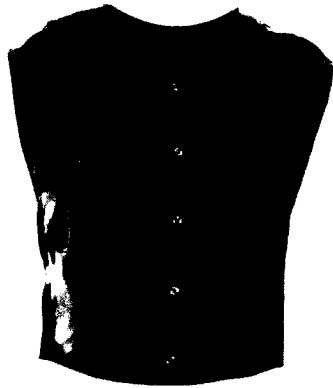
Armorskin External Vest Carriers

Brown County Sheriff's Office

Pricing & Information Packet

Taylor Fletcher
6/9/2015

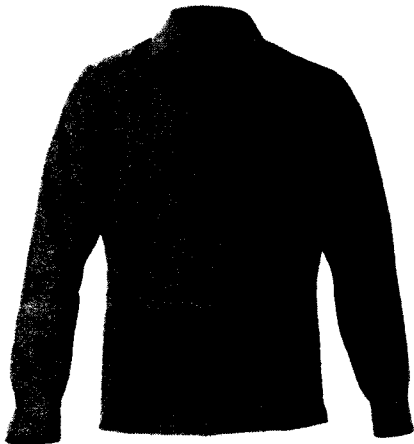
September 28, 2015
(Exhibit #3)



Vest- Polyester blend model #8370
Color: Silver Tan
\$84.99 each



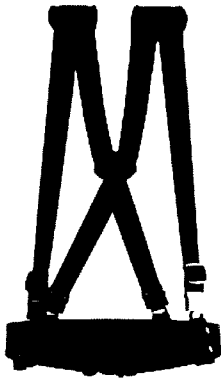
Short Sleeve Base Shirt- Polyester blend model #8372
Color: Silver Tan
\$44.99 each



Long Sleeve Base Shirt- Polyester blend model #8371
Color: Silver Tan
\$49.99 each

Blauer offers many different colored products, but the only color compatible with our current uniforms is Silver Tan. This shade of tan is slightly darker than most of the khaki 5.11 type uniforms most of us are using right now. These vests do not necessarily replace our current vests or armor, but supplement them. The armor already in use can still be worn under the other uniform shirts that do not satisfactorily match, and these vests do not necessarily have to be worn with every shirt already in use. I chose to price the polyester blend versions of these items as they are cheaper and likely a more comfortable material. I did not focus as much on pricing for long sleeve shirts because the external vest is likely to be used more exclusively in conjunction with the short sleeve shirts.

Blauer also offers other accessories to complement their Armorskin line of uniforms such as internal duty belt suspenders. These are available for viewing on Blauer's website, and some may wish to purchase these items separately. I did not individually price the suspender system, as that is an accessory item that is not required and may be more affordable to individual officers to purchase out of preference. A Silver Tan colored sample vest, short sleeve shirt, and suspender system is included in the sample box I left from Blauer.



Blauer 174-1 suspension system
\$44.99 each

Price Guide

I priced the cost to outfit all uniformed personnel with one basic set consisting of one vest carrier and one short sleeve shirt. This does not necessarily account for possible price variations for extra large sizes. I also included the cost to provide one long sleeve shirt per set. Pricing is divided up to differentiate between the cost to outfit patrol, warrant/administrative deputies, and courthouse deputies with a more specific focus on patrol. I realize that many of the positions may not be interested in use of this product, but I wanted to include data for all uniform deputies.

	Vest Cost	Short Sleeve Cost	Long Sleeve Cost
Patrol			
120	\$84.99	\$44.99	\$49.99
121	\$84.99	\$44.99	\$49.99
122	\$84.99	\$44.99	\$49.99
123	\$84.99	\$44.99	\$49.99
124	\$84.99	\$44.99	\$49.99
125	\$84.99	\$44.99	\$49.99
126	\$84.99	\$44.99	\$49.99
127	\$84.99	\$44.99	\$49.99
128	\$84.99	\$44.99	\$49.99
129	\$84.99	\$44.99	\$49.99
131	\$84.99	\$44.99	\$49.99
Totals	\$934.89	\$494.89	\$549.89

Basic 1 shirt & 1 vest set cost.....\$1429.78
add 1 long sleeve shirt.....\$1979.67

Basic 1 shirt & 1 vest set cost\$1,429.78

Other			
140	\$84.99	\$44.99	\$49.99
141	\$84.99	\$44.99	\$49.99
142	\$84.99	\$44.99	\$49.99
145	\$84.99	\$44.99	\$49.99
160	\$84.99	\$44.99	\$49.99
Total	\$424.95	\$224.95	\$249.95

Basic 1 shirt & 1 vest set cost.....\$649.90
add 1 long sleeve shirt.....\$899.85

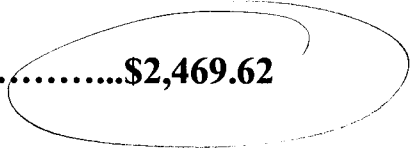
Basic 1 shirt & 1 vest set cost including patrol..... \$2,079.68

Courthouse			
170	\$84.99	\$44.99	\$49.99
171	\$84.99	\$44.99	\$49.99
174	\$84.99	\$44.99	\$49.99
Total	\$254.97	\$134.97	\$149.97

Basic 1 shirt & 1 vest set cost.....\$389.94
add 1 long sleeve shirt.....\$539.91

Basic 1 shirt & 1 vest set cost
including patrol & warrants/admin-division.....\$2,469.62

Courthouse Security

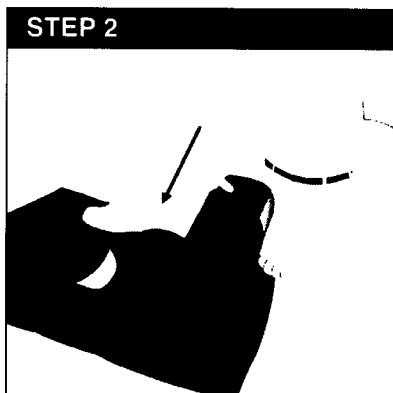


ARMORSKIN™

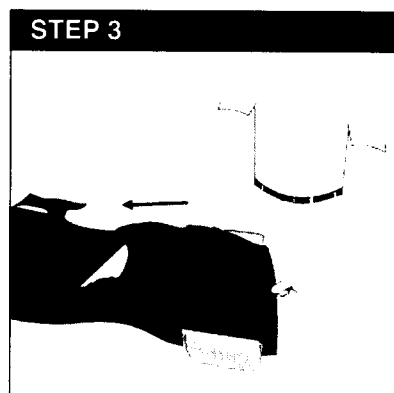
BALLISTIC VEST COVER SYSTEM



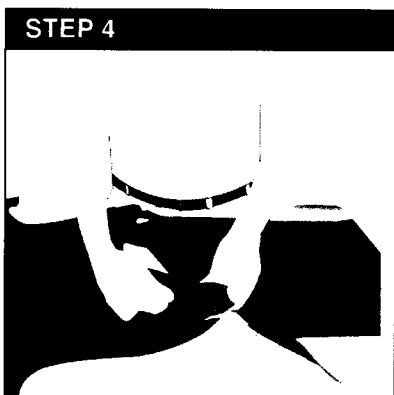
Lay ArmorSkin™ on a flat surface and fold body armor in half with armor plate pocket on bottom.



Insert folded armor carrier into mesh side opening on backside of vest skin (front and back).



Flatten armor carrier inside of skin.

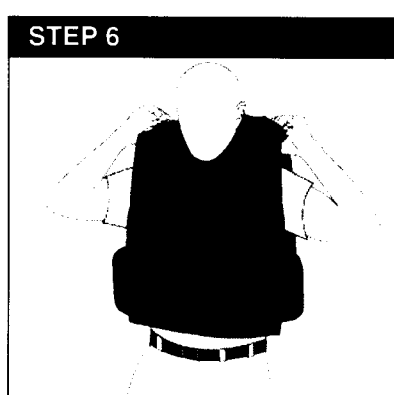


Secure factory carrier shoulder straps using the opening in shoulder of vest skin by pulling the shoulder velcro through it.

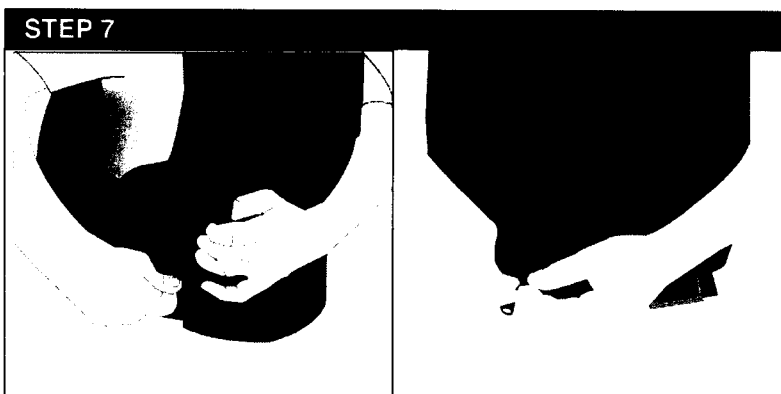
Connect front and rear of installed carrier and panels using straps to the original factory settings.



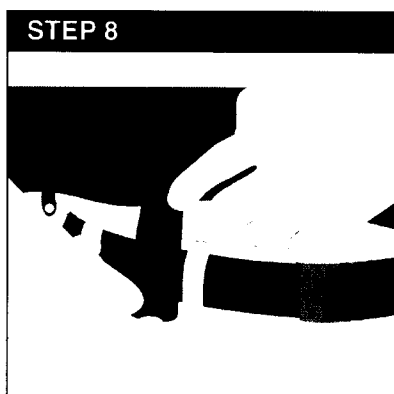
Optional Suspenders. With ArmorSkin™ opened flat, pass the straps of the Suspension System through shoulder fastener and through ribbon on inside back. Place padded shoulders through shoulder ribbons.



Place ArmorSkin™ with installed carriers over head and shoulders.



With ArmorSkin™ on, adjust side straps to the original factory setting for proper side overlap and zipper ArmorSkin™ closed.



If using the integrated Suspension System, fasten keepers to duty belt and adjust tension to distribute weight of belt evenly over shoulders.

When properly inserted into the ArmorSkin™ your vest carrier should be assembled and positioned on your body as prescribed by the body armor manufacturer's user instructions. You must verify proper fit prior to use.

COMPARE PRODUCTS

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**POLYESTER ARMORSKIN®****\$84.99**

Style # 8370

Description**Key Features:**

Designed to look like a uniform shirt when worn over an ArmorSkin® Base Shirt, ArmorSkin® helps to maintain a professional appearance and your tactical advantage in the field

Universal armor fit and easy adjustment at shoulders and sides allows your existing ballistic armor and carrier to be fitted and worn exactly as it would under a uniform shirt and according to the manufacturer's instructions

Mesh lining and side panels are lightweight and provide more breathability and quick-dry comfort

Side openings with stretch nylon mesh and two-way zippers offer advanced mobility, quick donning and doffing, and more coverage

Durable 8.5 oz 100% Polyester fabric matches Blauer 100% Polyester shirting and pant fabric

Pleated patch pockets with scalloped flaps, pencil slots and hook and loop closure

Epaulets

Center mic tab

Traditional 5-crease military style (stitched)

Optional tie bar included

Blauer's revolutionary ArmorSkin is the new way to wear concealed body armor. ArmorSkin is the first body armor integration uniform system for law enforcement that provides relief from the heat and discomfort of conventional body armor carriers, maintains a police uniform look, and helps to alleviate lower back and hip pain.

The system consists of the ArmorSkin vest, which covers your existing body armor carrier, a Blauer Base Shirt – our performance uniform shirt-worn as a base layer or as an alternate uniform shirt, and an optional duty belt suspension system integrated into the vest. In the office the outer layer, ArmorSkin carrier and concealed soft body armor, can be removed for relief from the heat and weight of the vest.

When worn over a Base Shirt, ArmorSkin allows you to maintain a normal professional appearance, maintaining your tactical advantage in the field. With easy adjustment at the shoulders and sides and universal armor fit, your existing ballistic police body armor and pads can be fitted and worn exactly as it would under a uniform shirt. Mesh lining and side panels are lightweight, breathable and dry quickly, maximizing comfort.

With side openings utilizing stretch nylon mesh and two-way zippers, a greater range of motion is achieved making it easier to don and doff the body armor carrier. Quick adjustments to the fit of the concealed armor are also possible during your shift. Just like the Blauer SuperShirt, ArmorSkin also features epaulets, pleated patch pockets with scalloped flaps, Napoleon pockets, a pencil slot, center mic tab, and traditional 5-crease military style stitched in. ArmorSkin is available in polyester shown above, as well as wool, rayon and cotton ripstop blends.

Until now external carriers had to be matched with the concealed soft body armor manufacturers outer carrier in order to be covered by the original manufacturers warranty. ArmorSkin uses the concealed armor carrier and all 4 (or 6) hook and loop connector straps and fits virtually every brand of armor made. There is no effect on performance of the ballistics or the fit of the soft body armor since it is worn as if it were concealed under a uniform shirt.

**WOOL BLEND ARMORSKIN®****\$104.99**

8470

Designed to look like a uniform shirt when worn over an ArmorSkin® Base Shirt, ArmorSkin® helps to maintain a professional appearance and your tactical advantage in the field

Universal armor fit and easy adjustment at shoulders and sides allows your existing ballistic armor and carrier to be fitted and worn exactly as it would under a uniform shirt and according to the manufacturer's instructions

Mesh lining and side panels are lightweight and provide more breathability and quick-dry comfort

Side openings with stretch nylon mesh and two-way zippers offer advanced mobility, quick donning and doffing, and more coverage

Durable 10.5 oz 75/25 Poly/Wool blend fabric matches Blauer 75/25

Poly/Wool blend shirting and pant fabric

Pleated patch pockets with scalloped flaps, pencil slots and hook and loop closure

Epaulets

Center mic tab

Traditional 5-crease military style (stitched)

Optional tie bar included

[View training video and a list of approved armor manufacturers](#)

Blauer's Revolutionary ArmorSkin® is the new way to wear concealed body armor. ArmorSkin® is the first ballistic vest cover system for law enforcement that provides relief from the heat and discomfort of conventional carriers, maintains a uniform look, and helps to alleviate lower back and hip pain. The system consists of the ArmorSkin® vest, which covers your existing carrier, an ArmorSkin® Base Shirt - our performance uniform shirt - worn as a base-layer or as an alternate uniform shirt, and an optional duty belt suspension system integrated into the vest.

ArmorSkin® and ArmorSkin® Suspension System are patented (U.S. Patent No. 8, 528, 112).

COMPARE PRODUCTS

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SS POLYESTER ARMORSKIN® BASE SHIRT

\$44.99

Style # 8372

Description **Key Features:**
 Durable uniform shirting fabric combined with breathable, moisture-wicking mesh fabric creates the ultimate performance uniform shirt that is both professional and comfortable
 Designed to look like a Class A or B uniform shirt when worn under ArmorSkin®
 Lightweight, moisture-wicking stretch mesh covers torso area for quick-dry comfort, body temperature regulation and advanced mobility
 Durable 8.5 oz 100% Polyester fabric matches Blauer 100% Polyester shirting and pant fabric
 Convertible sport collar
 3-button center front placket

ArmorSkin® Base Shirt, the base layer of the ArmorSkin system is a hybrid shirt. A wicking fast dry knit shirt connected to a uniform shirt at the shoulders and sleeves. The wicking material extends under the arms of the shirt for added comfort and breathability. It is antimicrobial treated to inhibit the growth of odor producing bacteria.
 The Base Shirt concept is similar to the military issued under vest shirts, which are so popular with the troops. While a conventional duty shirt or Supershirt can be worn under the vest, the ArmorSkin Base Shirt is a lot more comfortable and professional looking. In the station, without the vest on, the look is still professional and identification in the form of shoulder patches, is still visible.
 The base knit fabric is specially engineered to prevent pilling and picking from abrasion of the outer vest for a neat appearance when the vest is not worn on top of it. Even so it is best to avoid contacting the knit directly with hook and loop straps from the soft body armor vest when possible. If cared for properly it should last as long or longer than regular uniform shirts.
 Base Shirts are available in all of the popular uniform fabrics and color from which we make our uniform shirts; polyester pictured here, wool blends, rayon blends and cotton ripstop blends in some colors also are available. Blauer's quality uniform shirt fabrics guarantees StreetShirts TM will look good for a long time.
 Throw on the loaded ArmorSkin® vest carrier cover and you are in uniform.

Color Dark Navy, Black, Gray, White, Spruce Green, Silver Tan, Medium Blue, French Blue Heather
Size XS, SM, M, L, XL, 2XL, 3XL, 4XL, 5XL
Length REG, TALL
Fabric 100% Polyester
Technology
Certification
Grant Eligible
Womens

View the [Product Page](#) to see purchase options.



SS WOOL BLEND ARMORSKIN® BASE SHIRT

\$54.99

8472

Durable uniform shirting fabric combined with breathable, moisture-wicking mesh fabric creates the ultimate performance uniform shirt that is both professional and comfortable
 Designed to look like a Class A or B uniform shirt when worn under ArmorSkin®
 Lightweight, moisture-wicking stretch mesh covers torso area for quick-dry comfort, body temperature regulation and advanced mobility
 Durable 10.5 oz 75/25 PolyWool blend fabric matches Blauer 75/25 PolyWool blend shirting and pant fabric
 Convertible sport collar
 3-button center front placket

Blauer's Revolutionary ArmorSkin® is the new way to wear concealed body armor. ArmorSkin® is the first ballistic vest cover system for law enforcement that provides relief from the heat and discomfort of conventional carriers, maintains a uniform look, and helps to alleviate lower back and hip pain. The system consists of the ArmorSkin® vest, which covers your existing carrier, an ArmorSkin® Base Shirt - our performance uniform shirt - worn as a base-layer or as an alternate uniform shirt, and an optional duty belt suspension system integrated into the vest.

ArmorSkin® and ArmorSkin® Suspension System are patented (U.S. Patent No. 8, 528, 112).

Dark Navy, Black, Silver Tan, Heather Gray
 XS, SM, M, L, XL, 2XL, 3XL, 4XL
 SHORT, REG, TALL
 Wool Blend

View the [Product Page](#) to see purchase options.